



PatchPlus Consulting, Inc.
A Woman and Service Disabled Veteran-Owned Small Business



Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: GSAAdvantage.gov.

Professional Service Schedule (PSS)
Federal Supply Schedule

FSC Group 00CORP

FSC Class R499

Contract Number: GS-02F-0155S

Contract Period: 05-17-16 through 05-16-21

SIN 874-1 - Integrated Consulting Service

SIN 874-4 - Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at: fss.gsa.gov.

PatchPlus Consulting, Inc.

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Medford, New Jersey 08055

Phone: 609/792-6204

Fax: 609/953-3124

Email: gsaschedule@patchplusconsulting.com

Web Address: <http://www.patchplusconsulting.com>

Business Size: Small Business

Prices Shown herein are Net (discount deducted) and current through Modification 14 dated 12 October 2017.

When Experience Matters . . . PatchPlus Delivers!

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Customer Information

1a. Awarded Special Item Numbers:

SIN 874-1: Integrated Consulting Services

SIN 874-4: Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships.

1b. Please refer to Appendix A for Price List

1c. Please refer to Appendix B for Labor Category Descriptions

2. **Maximum order: 1M** (A breakpoint for possible further negotiated discounts. Dollar value of the Federal Schedule is unlimited)
3. **Minimum order:** \$100
4. **Geographic coverage (delivery area):** Worldwide.
5. **Point(s) of production:** PatchPlus Consulting, Inc., Medford, NJ 08055.
6. **Discount from list prices:** 10.7% to 19.7%, depending upon the labor category
7. **Quantity discounts:** 1% off orders of \$500,000 or more per Task Order based on orders funded value at time of initial contract award.
8. **Prompt payment terms:** None. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. **Government purchase cards** are accepted at or below the micro-purchase threshold.
- 9b. **Government purchase cards are not** accepted above the micro-purchase threshold.
10. **Foreign items:** None.
- 11a. **Time of delivery:** As negotiated by each task order.
- 11b. **Expedited Delivery.** All items in this price list are available for expedited delivery.
- 11c. **Overnight and 2-day delivery.** As negotiated by each task order.
- 11d. **Urgent Requirements:** Agencies can contact the Contractor's representative to affect a faster delivery.

12. FOB Point: Destination.

13a. Ordering address:

3 Raleigh Circle · Suite B
Medford, New Jersey 08055
609/792-6204 phone, 609/953-3124 fax
gsaschedule@patchplusconsulting.com Email

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3. Further information can be found on the GSA website: <http://www.gsa.gov/portal/content/200369>

14. Payment address: PatchPlus Consulting, Inc.
3 Raleigh Circle, Suite B
Medford, NJ 08055

15. Warranty Provision. Not applicable

16. Export packing charges: Not applicable.

17. Terms and conditions of Government purchase card acceptance: No thresholds above the micro-purchase level.

18. Terms and conditions of rental, maintenance, and repair: Not applicable.

19. Terms and conditions of installation: Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable.

20a. Terms and conditions for any other services: Not applicable.

21. List of service and distribution points: Not applicable.

22. List of participating dealers: Not applicable.

23. Preventive maintenance: Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): None.

24b. Section 508 compliance information: Not applicable.

25. Data Universal Number System (DUNS) number: 119341571

26. Notification regarding registration in System for Award Management (SAM) database: Status is Active

PatchPlus Consulting – When Experience Matters . . . PatchPlus Delivers

Why choose PatchPlus Consulting?

Experts with Experience

The PatchPlus Team of experts in the Intelligence, Space, and Cyber fields have a proven track record for providing top notch consulting services as well as training documentation and courseware development products to the Federal Government. Our staff consists of recognized experts who have as many as 35 years of operational intelligence, active duty military, and other government agency experience. We employ several graduates of the Air Force Weapons School, including several former instructors. While we possess a strong working knowledge of past and present issues, we also have a forward looking vision of tomorrow's Intelligence, Space and Cyber needs.

Products on-time and on target!

At PatchPlus, we take a fresh and insightful approach to satisfying customer needs. Our Team concept - which capitalizes on the synergies gained from tapping expertise across several relevant disciplines - provides a greater value to the customer. Drawing from each team member's years of intelligence experience, we are ready and able to find solutions best suited to our client's needs. By having a team of subject matter experts located throughout the US, our customers benefit from our ability to quickly interpret requirements into high quality efficient products at a cost advantage to the client.

Our Products

From conducting studies and analyses, writing Air Force Instructions and training manuals to developing training tools and facilitating process development, our skilled staff can provide a wide range of deliverables related to our many areas of expertise.

Intelligence Training	AOC Operations
Technical Writing	ISR Battle Management
CONOPS Development	Scenario Development
Intelligence Systems	White Papers
Force Management	Unit Level Operations
Research and Testing	Homeland Defense
ISR Operations	TTP Documentation

PatchPlus Consulting's MOBIS Offerings:

SIN 874-1: Integrated Consulting Services

At PatchPlus Consulting, providing technical consulting services in the Intelligence, Space and Cyber disciplines is our core competency. Our management methodology is built on providing highly experienced consultants and subject matter experts by forming a team approach to best satisfy customer requirements. We have the capabilities to perform consulting services remotely, on-site, or a combination of both. Our consulting expertise spans virtually all of the Intelligence, Space and Cyber disciplines relevant to the Department of Defense, Homeland Security, and other government agencies. We also have significant experience in consulting with Industry partners in research and development work toward satisfying the acquisition strategies of the government.

SIN 874-4: Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships.

Our team of Intelligence Subject Matter Experts (SMEs) provides technical expertise to develop procedures manuals and training materials for a wide variety of intelligence related projects. We provide support to military organizations to document critical procedures and identify specific training requirements to ensure assigned personnel are trained and capable of performing their mission. Some areas of our technical expertise include: Intelligence Analysis, Unit Level Operations, Targeting, Collection Management, ISR Operations, Cyber Operations, and Space Related ISR. Our team has extensive expertise in conducting training and education on all aspects of intelligence operations. All of our training experts have Top Secret/SCI clearances.

Appendix A: Professional Services Schedule (PSS) Labor Rates

The following hourly labor rates are applicable to SIN 874-1:

Labor Category Title	Price/hour (Including IFF)
Business Acquisition Specialist	\$95.19
System Business Analyst	\$115.49
Sr. System Business Analyst	\$144.09
Principal Business Consultant	\$160.69
Senior Subject Matter Expert	\$128.15
Project Manager	\$119.86
Senior Intelligence Instructor	\$112.06
Senior Intelligence Analyst	\$102.94
Technical Intel. Consultant	\$92.68
Senior Executive	\$298.73

The following hourly labor rates are applicable to SIN 874-4:

Labor Category Title	Price/hour (Including IFF)
Business Acquisition Specialist	\$95.19
System Business Analyst	\$115.49
Sr. System Business Analyst	\$144.09
Principal Business Consultant	\$160.69
Senior Subject Matter Expert	\$128.15
Project Manager	\$119.86
Senior Intelligence Instructor	\$112.06
Senior Intelligence Analyst	\$102.94
Technical Intel. Consultant	\$92.68
Senior Executive	\$298.73

Appendix B

Labor Category Descriptions

Labor Category: Business/Acquisition Specialist – SINs 874-1 and 874-4

Responsibilities: Develops a systematic approach to planning for life-cycle support of systems, including application of policies and procedures; development and review of logistics support requirements; participation in the evaluation of technical proposals for systems acquisition; coordination of product deliverables; and, identification of engineering drawing packages, training requirements and software support requirements. Enhances product workflow by analyzing and developing logistics plans that affect production, distribution and inventory. Creates and reviews procedures for distribution and inventory management to maximize customer satisfaction and minimize cost.

Minimum Experience/Education: Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected.

Labor Category: System/Business Analyst - SINs 874-1 and 874-4

Responsibilities: Provides support for large scale, networked client/server systems. Performs all applications systems analysis. Defines and formulates application requirements. Designs, codes, tests, debugs and documents application systems. Uses a variety of programming and analysis techniques and tools. Responsible for quality assurance, center security and all operational reporting requirements. Evaluates data center resources; recommends and acquires additional capacity, as required. Continuously monitors all component equipment and enters appropriate commands via control consoles.

Minimum Experience/Education: Bachelor's degree desired. 15 years' experience may substitute for degree.

Labor Category: Sr. System/Business Analyst - SINs 874-1 and 874-4

Responsibilities: Provides competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transition. Directs completion of tasks within estimated timeframes and budget constraints. Schedules and assigns duties to subordinates and subcontractors and ensures assignments are completed as directed. Enforces work standards and reviews/resolves work discrepancies to ensure compliance with contract requirements. Interacts with client contracting officials, the Program Manager and other management personnel. Reports in writing and orally to contractor management and client representatives.

Minimum Experience/Education: Bachelor's degree required 20 years direct subject experience can substitute for degree requirement.

Labor Category: Principal/Business Consultant - SINS 874-1 and 874-4

Responsibilities: Organizes, directs and coordinates planning and execution of all program/technical support activities. Simultaneously plans and manages the transition of several projects with Project Manager reporting to Program Manager. Monitors and controls the expenditure of funds and labor hours on the overall contract. Engages the customer in discussion of program status, including identification of problems, issues and strategies for resolution. Does strategic long-range and short-range planning; backup and security planning and implementation; hardware/software evaluation and selection.

Minimum Experience/Education: May manage contractors. Master's degree desired.

Labor Category: Senior Subject Matter Expert - SINS 874-1 and 874-4

Responsibilities: Confers with senior project consultants to provide technical advice and to assist with problem resolution. Organizes, coordinates and directs long range planning activities. Works exceptionally complex problems requiring critical analysis of various situations and information. Represents client positions and interests in related meetings and forums. Interfaces with senior government leadership personnel, contractor managers and agency representatives. Responsible for the effective management of funds and personnel. Accountable for the quality and timely delivery of all contractual items. Ensures availability of resources for program implementation. Presents findings and deliverables.

Minimum Experience/Education: Must possess excellent oral and written communication skills. Recognized industry expert. Master's Degree and 15 to 20 years subject matter/ intelligence experience. Frequently requires TS security clearance with special accesses.

Labor Category: Project Manager - SINS 874-1 and 874-4

Responsibilities: Responsible for effective management of funds and personnel; accountable for the quality and timely delivery of all contractual items. Directs mission and vision statement formulation, delineates subsequent goals, guides operational planning efforts and specifies quantifiable outcomes. Coordinates policies and activities with senior government officials and senior contractor managers. Represents client positions and interests in related meetings and forums. Ensures availability of resources for program implementation. Coordinates with senior government officials and senior contractor managers on project requirements.

Minimum Experience/Education: Responsible for overall project management. Must possess excellent oral and written communication skills. Master's Degree in business or management related fields and 12 years intelligence/related work experience. Frequently requires TS security clearance with special accesses

Labor Category: Senior Intelligence Instructor - SINS 874-1 and 874-4

Responsibilities: Responsible for overseeing contract execution to ensure requirements are completed in accordance with identified specifications. Coordinates major revisions and identifies critical issues. Works exceptionally complex problems requiring critical analysis of various situations and information. Develops instructional curriculum and instructional materials to educate technical and non-technical personnel. Gathers and assimilates information on subject matter, organizes and condenses material, and prepares course outline, handouts, and visual aid materials.

Coordinates with subject matter expert to ensure that prepared courses meet stated objectives. May be required to instruct or to prepare/arrange for the preparation of automated training materials, such as: video recorded training sessions and computer-aided tutorials. Develops courseware, including the following: job/task analysis, course design, written/performance test development, development of interactive & criterion-referenced materials. Assists in development and validation of instructional materials. **Minimum Experience/Education:** Experience in developing courseware, course design, written/performance test development, development of interactive & criterion-referenced materials, or validation of instructional materials. Excellent written and oral communication skills. Master's Degree and a minimum of 10 years intelligence experience. Frequently requires TS security clearance with special accesses.

Labor Category: Senior Intelligence Analyst - SINs 874-1 and 874-4

Responsibilities: Responsible for timely completion of contract requirements. Designs and coordinates product development. Establishes operational objectives and assignments. Responsible for developing, coordinating and managing product development to fulfill client requirements. Conducts research and interprets information from multiple sources. Acts as representative for client in developing position papers, technical issues and intra- and inter- agency coordination. Coordinates operational and functional requirements. Provides training, develops training materials, and defines concepts of operations.

Minimum Experience/Education: Excellent written and oral communication skills. Bachelor's Degree and a minimum of 8 years intelligence experience. USAF Weapons School may substitute for experience requirement. 15 years intelligence experience may substitute for degree requirements. Frequently requires TS security clearance with special accesses.

Labor Category: Technical Intelligence Consultant - SINs 874-1 and 874-4

Responsibilities: Responsible for designing and drafting documents and manuals to satisfy client requirements. Conducts research and interprets information from multiple sources. Provides technical analysis for program modernization. Coordinates with various agencies to obtain related materials. Works complex problems requiring detailed analysis of numerous factors. Represents client in designated meetings and forums.

Minimum Experience/Education: Excellent written and oral communication skills. Bachelor's Degree and a minimum of 8 years intelligence experience. USAF Weapons School may substitute for experience requirement. 15 years intelligence experience may substitute for degree requirements. Frequently requires TS security clearance with special accesses.

Labor Category: Senior Executive – SINs 874-1 and 874-4

Responsibilities: Provides executive level support and guidance for complex problems and issues. Confers with senior project managers and senior government personnel. Coordinates policies and activities with senior government officials and senior contractor managers. Represents client positions and interests in related meetings and forums.

Minimum Experience/Education: Master's Degree and over 25 years of experience. Must be a recognized expert who has demonstrated industry and public service leadership in command of military units at the Flag and General Officer level or senior management/leadership of international security-related organization.